



# Welcome to The Traveling Dojo!

## Respect ■ Commit ■ Persevere ■ Succeed!

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Dear Student,

**Welcome to The Traveling Dojo!** We are very excited and honored that you have selected The Traveling Dojo to shape your **Kickboxing** journey, develop your path to confidence, and strengthen belief in yourself for a **fearless existence!** We are here for you and are committed to working with you to ensure **your** journey is successful.

**The Traveling Dojo's mission is to make self-defense and martial arts available to EVERYONE, and to empower individuals through practice by cultivating, respect, commitment, perseverance, success, and lifelong fitness in a safe, supportive and inclusive environment.**

In this welcome packet, you will find more detailed information about your classes, how to get equipment, how to contact us and additional benefits for friends and family.

This welcome letter and all of our supporting policies can be found on our website at this address: <https://travelingdojomartialarts.com/fees-and-forms/>

### How to Reach Us

There are many ways to contact us if you have any needs or questions, or to just stay in touch with school activities:

**By Phone:** Contact Master Mark directly at: 301-613-3658

**By E-mail:** [membership@travelingdojomartialarts.com](mailto:membership@travelingdojomartialarts.com)

**Our Website:** <https://travelingdojomartialarts.com>

**Social Media:** Please follow us, like us, love us and share us!



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## **Class Preparation**

We offer a variety of curriculums, programs, formats and very flexible scheduling, so it is important that we are all on-time for each lesson. Please be prepared at least 10 minutes before the class starts. Your instructor will arrive approximately 10 -15 minutes before your lesson starts to get set up. Make sure to bring a gym towel, water and MMA or boxing gloves.

## **Class Attire**

While your instructors may wear either a full or partial martial arts uniform, or plain workout clothes. Students are encouraged to dress in clothing you are comfortable working out in. You will be up and down off the floor and moving around quite a bit.

## **Apparel & Equipment**

You will get a free T-Shirt when you enroll. If you want additional shirts we must procure them for you because of customizations for our school. We do not maintain a large inventory of T-Shirts, so we will order your apparel as needed.

Other items you may purchase yourself or we can purchase them for you. We have a wholesale relationship with Century Martial Arts and Asian World of Martial Arts (AWMA Proforce) and are happy to extend our wholesale discounts directly to you. We are not in the business of selling apparel, so we do not mark up any of the items you purchase from us.

## **Events**

We attend events throughout the county to promote our school and showcase our students. Such events include Oktoberfest in Gaithersburg, Rockville Days, National Night Out, Montgomery County Agricultural Fair, and more. We invite students to volunteer and support our school by handing out flyers, helping with games, competitions and prizes, showcasing their skills, including punches and kicks, self-defense techniques, other fun activities and of course being a live testimonial for our school!

## **Family Discounts & Referrals**

We love it when families and friends train together! We offer discounts for each additional family member that enrolls in any of our programs. We also have referral discounts and rewards when you refer a friend to any of our programs. Check out the deals we have on our website (<https://travelingdojomartialarts.com/specials-and-deals/>) and speak to an instructor about periodic deals we run throughout the year, offering additional discounts.



## Scholarships

We offer scholarships to individuals and families who could benefit from one of our programs. Please contact us if you or someone you know can take advantage of our scholarships; we would be interested in discussing scholarship options with them.

Thank you again so much for choosing The Traveling Dojo! We look forward to seeing you in class as you start your awesome journey!

In strength and respect,

*Master Mark, 4<sup>th</sup> Dan Master Instructor*

*The Traveling Dojo Martial Arts*